

Export Outlook for Solid Wood Products

Revised Forecast for 2000:  \$200 Million to \$6.3 Billion

Revised FY 2000 Forecast (since Feb)

Key Upside Developments

- record sales to Canada & strong sales to Mex
- record sales of hardwood logs, lumber & veneer expected -- especially strong sales to EU

Key Downside Developments

- Japan: US exports still falling; competition for price-sensitive softwood log, lumber & plywood
- Korea: loss of consumer confidence may reverse recent gains in demand for housing & interior products

U.S. Solid Wood Exports (\$Bil)

